## OVERLOOKED & UNDERRATED INTERVIEW TIPS



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### **NEVER EXAGGERATE YOUR EXPERIENCE**



Never exaggerate or embellish your experience - be honest about what you know and what you have done over the years.



Sometimes the best answer is "No"- hiring teams can always sniff out a lie!



# NEVER EXAGGERATE YOUR EXPERIENCE

Don't be afraid to highlight your experience with similar technology platforms (e.g., "I haven't worked much with X, but I have extensive experience with Y, which shares many similar capabilities").

You can also showcase a time you quickly learned a new technology, demonstrating your adaptability and ability to learn on the fly.

#### RELAX AND TAKE A PAUSE



It's OK to take short pauses to collect your thoughts.



Follow up with something like "Good question, let me think about the best example from my career to address that ."

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#### **ASK FOR CLARIFICATION**



If you did not hear or understand a question, ask for the question to be repeated/clarified.



Rushing into an answer can lead to rambling or a fully insufficient response.

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### **ASK CLOSING QUESTIONS**



Don't leave the interview without <u>asking a strong closing</u> guestion.



Conclude interview with a strong, direct, and polite question.

Not sure what to ask?



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### **EXAMPLES OF QUESTIONS**



"Based on our conversation today, do you have any concerns about my fit for this role?"



"Is there anything about my background or experience that gives you pause?"



"After our discussion, do you believe I would be a strong fit for the team?"



#### **EXAMPLES OF QUESTIONS**

"I'm really excited about this opportunity. Based on what we've discussed, what are the next steps? Is there anything else I can provide to help your decision?"

"I'd love to be part of your team. Is there anything I can clarify or expand on to help you see me as the right person for this role?"

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#### SAY THANK YOU



Lastly THANK the Hiring Manager and team for their time!



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# WHAT ARE YOU WAITING FOR?

Now you're ready for your next interview—go for it with confidence, you've got this! 6

Drop a note in the comments and let us know how it went! **\rightarrow** 

